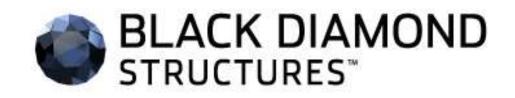


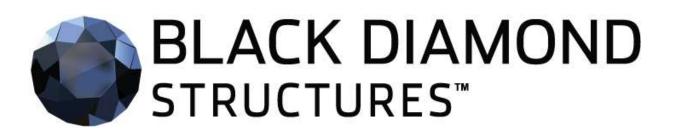
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Acceptance and use of MOLECULAR REBAR® in challenging new lead acid battery markets

Mohamed Sharif, Venkat B Black Diamond Structures, Austin TX USA

Who We Are



Black Diamond Structures is a developer, manufacturer, and marketer of innovative nanomaterial products and solutions based on revolutionary discrete carbon nanotube (dCNT) technology, MOLECULAR REBAR[®]



Global Adoption - MOLECULAR REBAR® Technology

Global Adoption:

- Products Commercially Available and being *sold to* Lead Acid Battery Manufacturers across multiple end-use applications
- Working with **>120** battery manufacturers worldwide, each at various stages of development and/or commercial sales.
- Recent approval for use in major Automotive OEM batteries. (SLI)
- Have <u>proven</u> that Molecular Rebar can help battery manufacturers meet new OEM requirements for "Advanced Automotive Battery" applications.
- Extremely large amount of data on full-scale production batteries.
- Invited to and participating in the CENELEC technical work group (Major Auto OEM's, Large battery MFR's, Limited supplier involvement).
- Approved to discuss three Mfr's publicly at this time (Eastman India, Pacific Battery Fiji, Tianjin Lantian Power Sources China)

Why the rapid adoption?

- Technology is innovative, cutting-edge, and scientifically sound
- Cost effective performance improvements over a wide variety of applications
- Low risk to use
- No (or very low) capital expenditure by manufacturer; very easy to use and implement
- Highly technical staff works hand in hand with your company during ramp up.
- World-class technical support from Black Diamond Structures



About Us – Lead Acid R&D Equipment



- **129 Circuit Bitrode full-scale battery testing lab** - (16ct 300A, 48ct 100A, 64ct 25A, 1ct 1500A)
- JEOL Scanning Transmission Electron Microscope (STEM)
- JEOL Scanning Electron Microscope (SEM) with EDX capabilities.
- Energy-dispersive X-ray spectroscopy (XRD)
- 8 Channel Solartron potentiostat
- FTIR and UV-VIS spectrometer
- Instron 3367 Tensile Tester
- Porosimeter, Moisture analyzer, Penetrometer, Colorimeter
- Arbin, 32 channel battery formation and tester
- Thermo gravimetric analyser, Differential Scanning Calorimeter (DSC), Dynamic Mechanical Analyzer (DMA)

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- Fully equipped 2V lab
 - 2ct Eirich EL1, lead paste mixers
 - Arbin, 32 channel battery formation and tester
 - Maker Bot 3D printer (Test Cell Production)
 - 5 circuits, 100A Arbin for specialty discharge



About Us – Lead Acid R&D Equipment

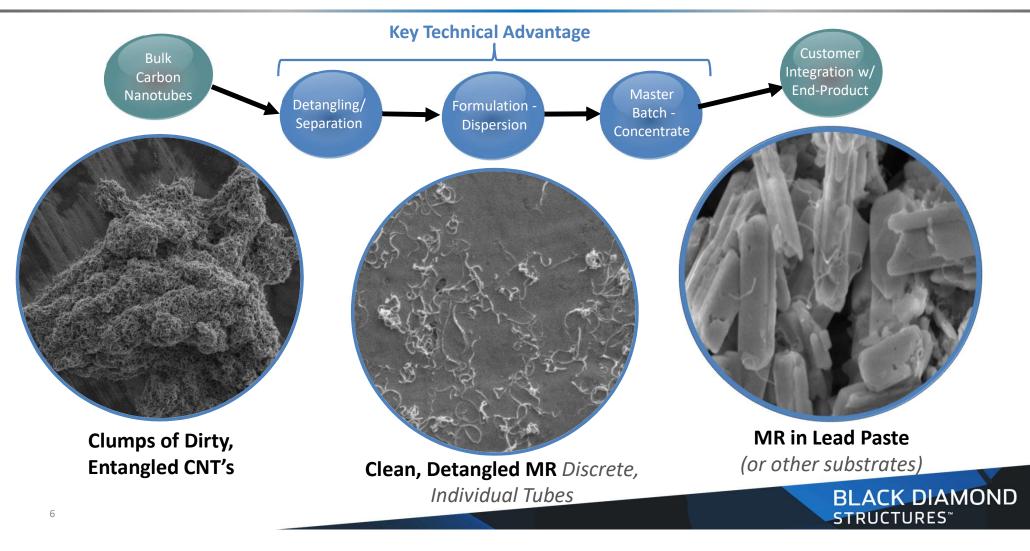


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- Manufacturing Facility (Austin, Texas USA) Fully operational unit since Q1 2014
 - ISO certified
 - Experienced chemical operations team
 - Computer based control and data acquisition system
 - Detailed QA/QC process for materials and manufacturing to ensure:
 - Consistent product dispersion
 - Extended shelf life
 - Purity of final product
- Recent investment has increased production rate from 1M liters/year to 3.3M liters/year
- The Technology and the Team:
 - 15 PhD's & growing, 6 Additional Technology Professionals
 - 32 Patents Allowed and Granted, 90 additional Patent Filings Worldwide

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MOLECULAR REBAR® Technology



Challenging new lead acid battery markets

E-rickshaw

- Low design-warranty (6-12mo)
- Loss of backup (short fall in 3mo)
- Slow/Inefficient charging (more than 14hrs)
- High water loss

Solar

- Loss of backup (high warranty fails)
- Slow charging (more than 14hrs)
- Low PSoC performance
- Excess active material usage to attain warranty









Challenging new lead acid battery markets

Inconsistent performance throughout life

- Capacity/backup loss in 3 months as seen in E-rickshaw batteries
- Capacity/backup loss near warranty term as seen in solar batteries

Poor charge acceptance / always on deficit charging

- Due to poor charging efficiency of battery active materials
- Due to sunlight availability/ improper chargers
- E-rickshaw batteries needs a day-charge after 3 months
- Results in sulphation/ reduces life

Heavy water loss/ needs maintenance

- Due to poor charging efficiency of battery active materials
- Power supplied wasted in gassing

Low Cycle life due to undercharge/ overcharge

Sunlight availability

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In-efficient and In-sufficient charging

New market applications





Sulphated negative plate





Pb2100 and Pb2200 Series Products

Key Features:

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- Used in <u>Negative plate</u>
 (Pb2100N-Flat; Pb2200N-Tubular)
- Improved Ah-in during charge
- Increases time between charges
- No daytime recharge needed
- Reduced water consumption
- More consistent capacity through life

Batteries provided by Eastman (80Ah Tubular)



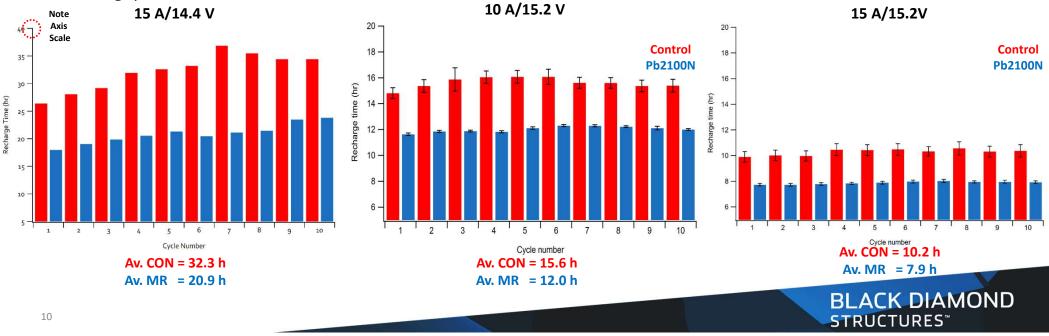




Pb2100 and Pb2200 Series Products: Shorter recharge time with any charger

To maximize life, eRickshaw batteries must fully recharge every night (8-14h)

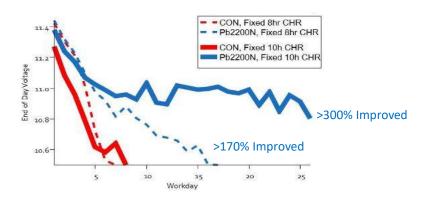
- To fully charge, a flooded battery must absorb >110% of its last discharge
- Pb2100N decreases the time to reach this 110% return at various V/I (below)
 - Optimizable based on battery design, charger brand, desired recharge time
- Pb2100N allows an eRickshaw to fully recharge in an overnight period to increase drive time, driver profits, and Ah throughput



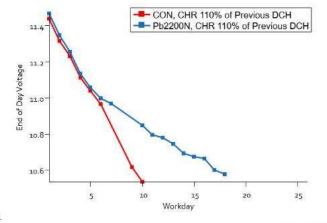


Pb2100 and Pb2200 Series Products: Lab Simulation Testing

Recharged with 8hr and 10hr



Recharged with 110%Ah





• Pb2100 and 2200 Series Products:

- Delay onset of daytime charge, enables more productive workdays
- Convert more of Ah Input into useable capacity
- Improve charge Efficiency
- Control batteries experience capacity decay sooner across all recharge scenarios

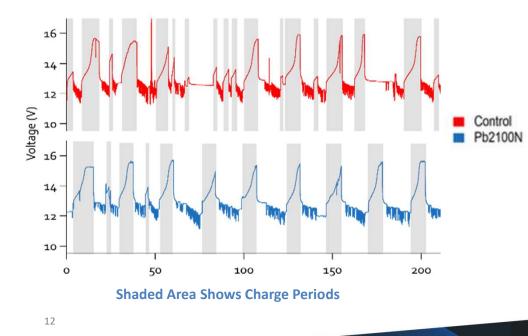
Protocol: "Workday" = 10 "trips" defined as 5x[30 min DCH + 10 min RST] resulting in 80% DOD over 10 h. At "Night", batteries are charge by one of 3 recharge scenarios: locked at 8 h, 10 h, or 110% Ah-return of previous DCH.

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Pb2100 and Pb2200 Series Products: Field Trial Data

Observations by Drivers & Owners using Pb2100N:

- Drivers using 4x80Ah Pb2100 batteries monitored for voltages, charging time and water loss
- Pb2100N batteries **DID NOT NEED A DAYTIME RECHARGE** (~11hr run before charging)
- Control batteries needed a 2-3 hour recharge (~5.25hr run before charging).
- Water consumption dramatically reduced (less maintenance)
- Drivers' earnings increased ~100 Rs/day due to lack of day time charge (+80km more)













Pb2100 Series Tubular eRickshaw: Customer Testimonial

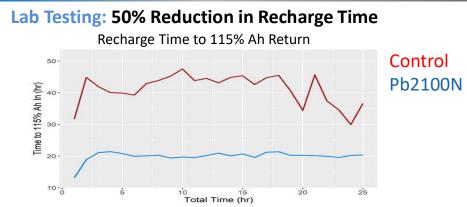
"Finally, we made a perfect e-rickshaw battery" – Customer

Customer Issue

- Tubular e-rickshaw batteries produced had chronic sulphation due to poor charge acceptance
- Field failures resulted in a 20% Warranty Return Rate
- Manufacturer had to stop producing e-rickshaw batteries

Pb2100N as the Solution

- Customer is now using 34L of Pb2100N to improve charge acceptance and suppress sulfation, providing consistent performance and dramatically extended life
- Customer has launched a new line of Premium High Warranty e-rickshaw batteries into the market
- Customer has also implemented Pb1100 Series for their Premium High Warranty Automotive – SLI Flooded batteries



Field Results: Check @ 4 Months

Bend Test

After Bend Test – MR Plate Showing High Integrity





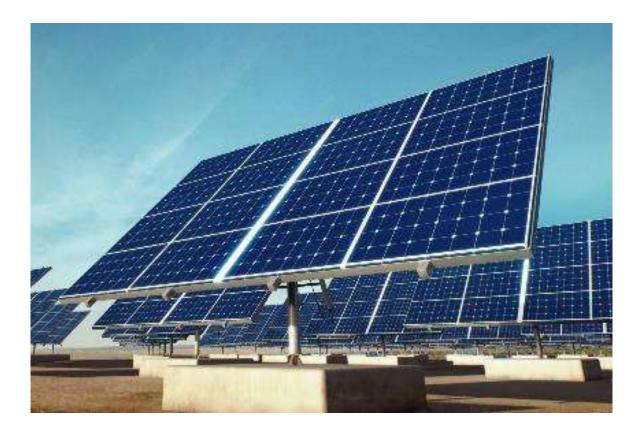
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Stationary: Solar

Pb3200 series product

Key Features:

- Reduced Deficit Charging
- Extended Life
- Faster Recharge Times
- Lower Water Consumption





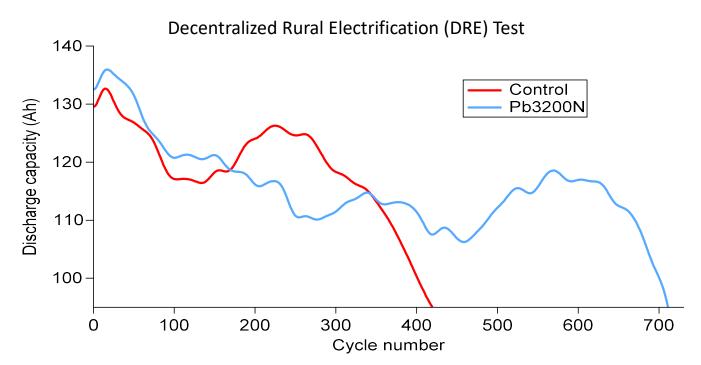
Stationary: Solar

Pb3200 series product: DRE Life cycle test



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STRUCTURES[®]

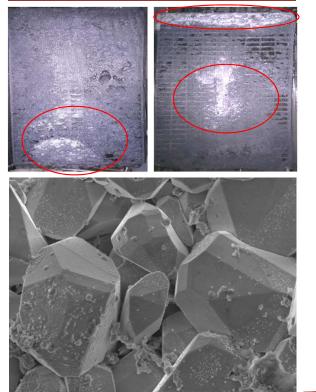


- Pb3200 series product extends capacity retention more than 70%
- Decentralized Rural Electrification simulation replicates real-world failures which Pb3200 series product delays (H₂O loss, deficit CHR, sulfation, AM loss)
- Pb3200 series product is taking in more Ah per charge <u>without increasing water loss</u>

Stationary: Solar

Pb3200 series product: DRE Life cycle test (Tear Down)

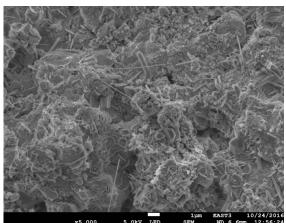
Control Negative



Non-uniform material • utilization

- Material soft and • puffing/falling out
- Heavily sulfated surface •
- Large insulative Sulphate • crystals
- Shiny surface, plate still • usable
- No sulfate present on • surface
- Smaller and uniformly sized crystals

Pb3200N Negative







Packaging & How to use

- Material is shipped as a black pourable aqueous Solution which is added directly to the paste mixer
- MOLECULAR REBAR[®] products are formulated for ease of use and incorporation
- Sold in
 - 10L jugs for Samples
 - 55 gallon (208 L) Drums
 - 1,250L totes.
- A volume of pasting water is replaced with the MOLECULAR REBAR[®] liquid so total liquid volume remains the same







Summary

MOLECULAR REBAR® Enhances:

- Performance of cyclic battery
 - More consistent capacity through life
 - Improved Ah-in during charge
 - Increases time between charges
 - No daytime recharge needed
 - Reduced water consumption
- Mechanical Durability
- CCA & Capacity Consistency Thru Life
- Charge Acceptance
 - EN 50342-6 DCA
 - SAE J537 Charge Acceptance
 - Nissan 90% SOC Recharge
- Cycle life as defined by:
- VDA Repetitive Over Discharge, Reserve Capacity Durability
- SAE J2185 & J240
- JIS D 5301 & 5302
- EN 50342-6 17.5% DoD, 50% DoD, MHT
- SBA S0101
- JIS C 8702

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- eRickshaw Lab Simulations
- Decentralized Rural Electrification Model
- Many OEM and Other Customer Specifications

	Application	Product Series
Automotive	SLI – Conventional Flooded	Pb1100
	Start/Stop – Enhanced Flooded	Pb1200
	Advanced Auto - VRLA	Pb1300
	Motorcycle – VRLA	Pb1400
Motive Power	eRickshaw - Flooded (Tubular)	Pb2100
	eRickshaw - Flooded (Flat Plate)	Pb2200
	eVehicles - VRLA	Pb2300
	Forklift/ Lift Trucks – Flooded	Pb4100
Stationary	Inverter – Flooded	Pb3100
	Solar – Flooded	Pb3200
	Solar (PSOC)- VRLA	Pb3300
	Advanced Renewables & Utilities - VRLA	Pb3400
	Telecom VRLA	Pb3500





THANK YOU FOR YOUR ATTENTION ⓒ

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Special Thanks to Our Partners:

Eastman ®



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