New Applications of MOLECULAR REBAR®

Auxiliary Power for eVehicles, Advanced Automotive, and Deep Cycle/Forklift

Paul Everill, PhD Chief Technology Officer

Confidential Information of Black Diamond Structures, LLC

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STRUCTURES[™]

- BDS works with >180 battery manufacturers, each at various stages of development and/or commercial sales
 - Completed >200 commercial scale production trials (>450 1,000kg batches) since 2016
 - Providing in-depth technical support and product integration services
 - Commercial adoption in various countries around the world
- OEM acceptance of MOLECULAR REBAR[®]-containing batteries in Automotive, Power Sports, and Deep Cycle
 Molecular Rebar is proven to help battery manufacturers meet new OEM requirements
- Adoption of MOLECULAR REBAR[®] is extremely cost effective, adding less than 1-3% to the total battery cost
 - Our products are optimized to deliver required performance at extremely low loading levels (<0.1% wrt PbO)
 - BDS raw material costs have dropped dramatically with commoditization of CNTs in other markets, this is passed along
- Cost is offset by reduced warranty returns, higher warranties/premium products, direct cost reductions
 - Enhanced performance provides flexibility in both approach to design and product positioning in the market
 - Molecular Rebar often allows manufacturers to remove active material while improving performance
 - Energy costs can be reduced by using Molecular Rebar to reduce the time and/or energy input of formation

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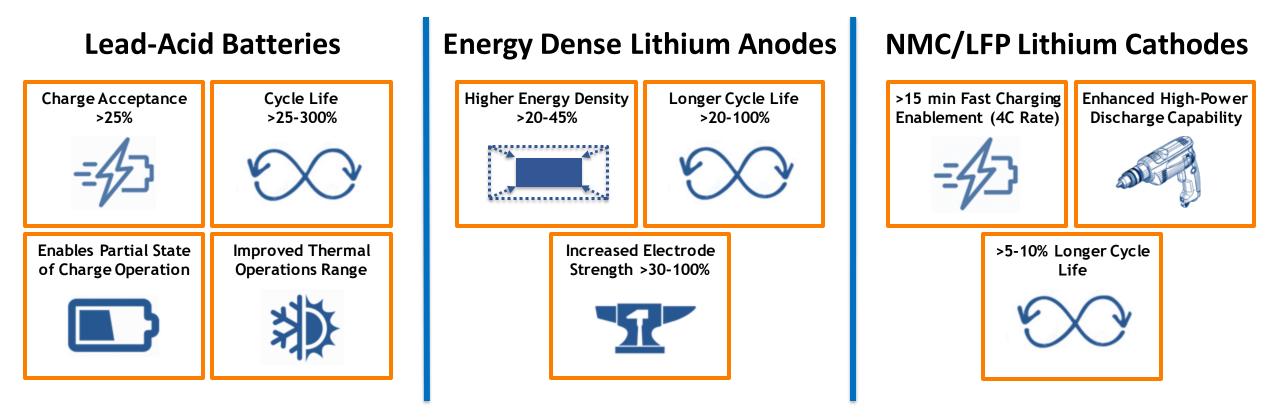
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Innovation Across the Energy Storage Landscape



Our tailor-made MOLECULAR REBAR[®]-based formulations provide solutions for today's energy storage challenges



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MOLECULAR REBAR®: Battery Technology

- MOLECULAR REBAR[®]-based products provide nanoscale, electroactive reinforcements which:
 - − Act to bring the active material together, reinforcing electrode structure → Enhanced robustness and durability
 - − Alter interparticle connectivity and morphology to enhance active material structure → Improved electrical performance
 - Overcome structural and chemical limitations that induce failure

 Consistency of performance



Molecular Rebar Products Change the "DNA" of Your Battery

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MOLECULAR REBAR® Products for:

E-VEHICLES AUXILIARY BATTERIES

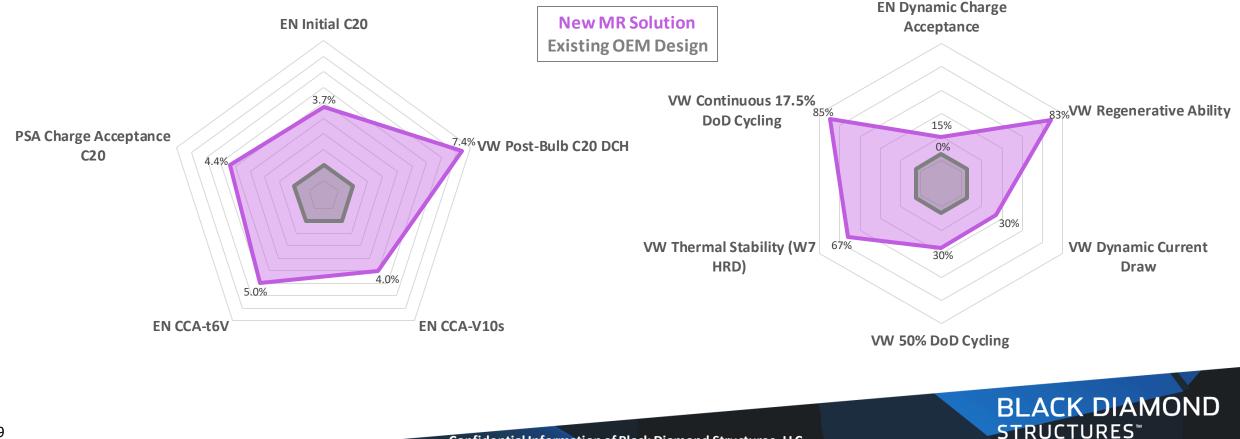


Our New Solution Provides Broad Benefits to AUX

- Our New Solution consists of MOLECULAR REBAR[®] and a jointly development Addenda expander package
 - Validated in an OEM-approved, European-built L1 design (49 Ah, 540 A) sold for start/stop and AUX applications

Initial Characterization Improvements

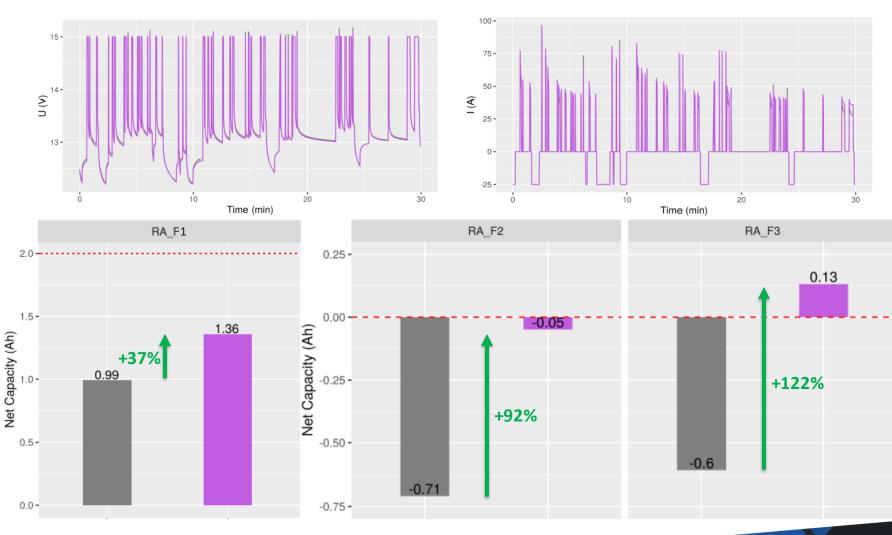
Charge Acceptance + Life Improvements



Improved VW Regenerative Ability with MR

- In drive simulations, this New Solution provides performance where few other solutions can
 - VW 75073:2020-7.10
 - Protocol overview (I/V), top
- This New Solution EFB offers performance more typically observed in AGM designs
- Benefits seen across F1-F3:
 - F1 = <u>37%</u> improvement
 - F2 = <u>92%</u> improvement
 - F3 = <u>122%</u> improvement

Results were unparalleled in manufacturer's experience



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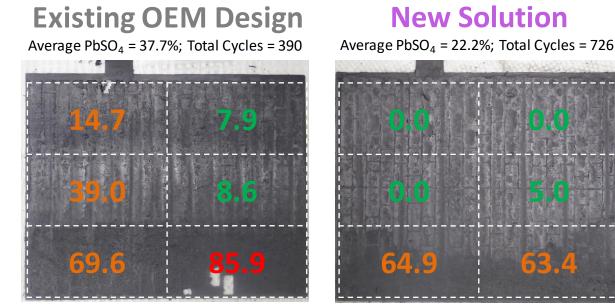
VW 17.5% Failure Mode Mitigated by New Solution

• This New Solution reduced sulfation build up by 40%

- Lower sulfation, despite 85% longer life
- Upper four plate sections were "like new" (fresh Pb)

• Improved uniformity of plate utilization

- Upper four plate sections show excellent uniformity
- No left/right non-homogeneity, as with Control
- Stratification-based failure delayed
 - 20% reduction in SG differential despite 85% longer life
 - Contributed to keeping the plate healthier, longer
 - May remove the need for passive mixing elements

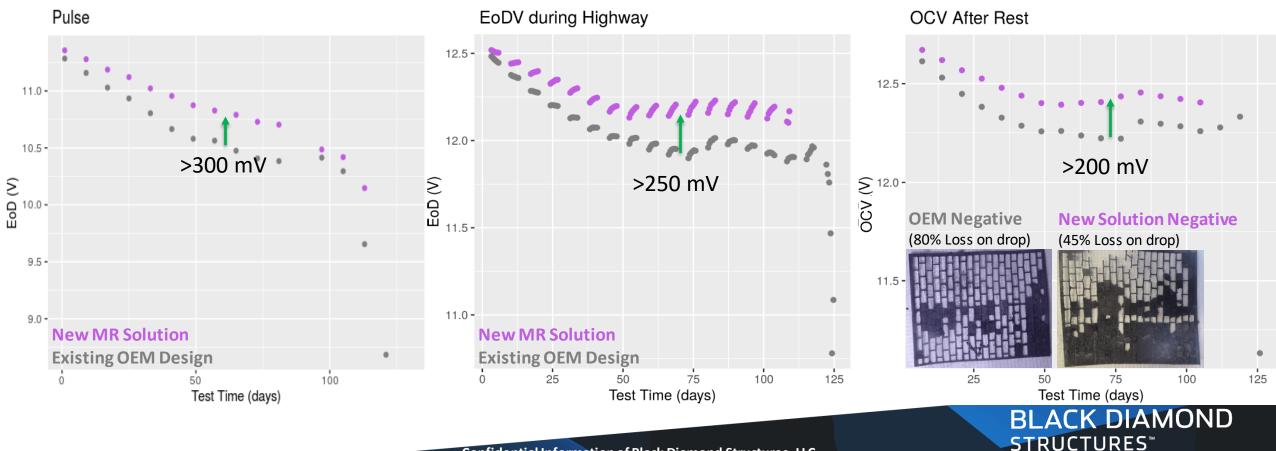


Numbers indicate PbSO₄ Composition by XRD



Improved Health During nKLT/HTE Testing w/MR

- Although nKLT lifetime was similar, New Solution State of Health (SoH) metrics were consistently superior
 - Higher voltages seen during pulse, cycling, and rest over the entire test suggest longer in-field start/stop function
 - New Solution delayed Negative plate shrinkage- and adhesion-based failures as seen after drop test (bottom right)
 - New Solution and OEM-approved Control reach 16±1 weeks in High Temperature Endurance / nKLT Testing ("H4 level")



MOLECULAR REBAR® Products for:

ADVANCED AUTOMOTIVE BATTERIES



Our Proven Approach

Black Diamond Structures Does Not Prescribe to a One-Size-Fits-All Mentality

- Our adoption process delivers a highly tailored solution:
 - 1. Evaluate your needs and the target battery's current design, performance, and challenges
 - Desired performance targets
 - Degree of "overbuild" which may be eliminated
 - Current expander/additive package and its limitations
 - 2. Recommend a MOLECULAR REBAR[®]-based product and loading
 - Derived from our >100y of global lead-acid battery experience
 - Tried and tested with >180 manufacturer engagements
 - 3. Work to ensure optimal incorporation of MOLECULAR REBAR[®] into your paste
 - Your geographically-assigned Application Development Engineer will support this entire process
 - 4. Monitor your electrical validation via data analysis and reporting, or support your evaluation with our Bitrode circuits

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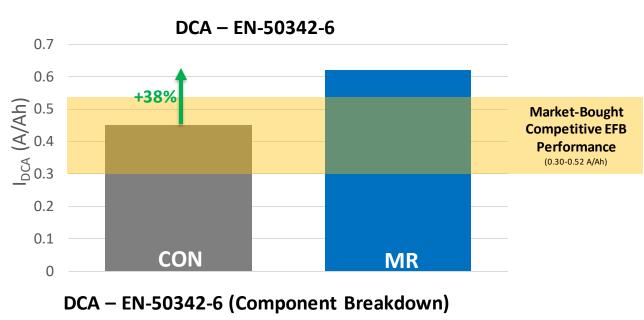
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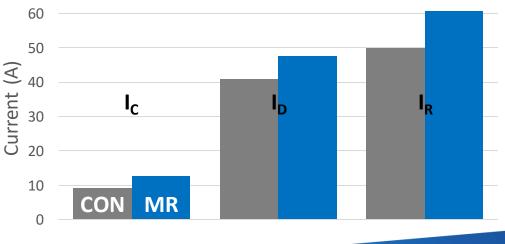


Ex: Willard Batteries Achieves Market-Leading DCA



- **1. Evaluation of Needs**
 - AutoX / Willard Batteries (S. Africa) sought improved DCA with no CCA / H₂O loss detriment in an L3 EFB+C
- 2. Product Recommendation
 - After thorough analysis, we believed the NAM could be rebalanced with 60% less carbon and a customized loading of MOLECULAR REBAR[®] (Pb1210N)
- 3. Implementation
 - Our Sr. Application Engineer worked with the AutoX / Willard team to ensure optimal integration of product
- 4. Performance Analysis
 - 38% improvement in Dynamic Charge Acceptance
 - Unbiased 3rd party lab results from L3 batteries



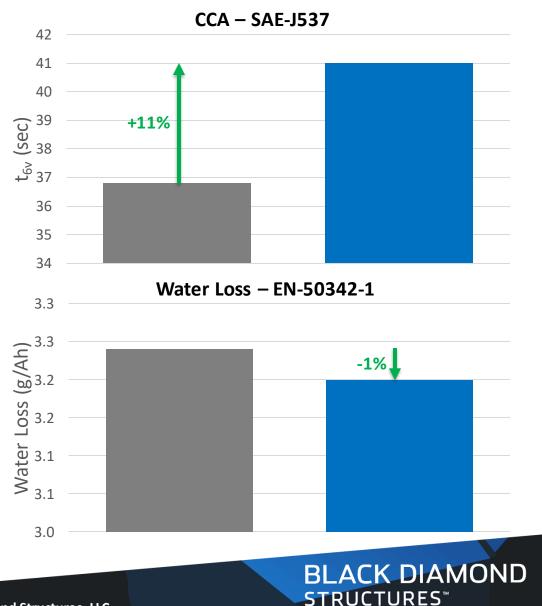


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Ex: Balance Achieved; No CCA / H₂O Loss Detriment



- Per, Manufacturer's request, our recommendation had no detrimental effect on:
 - CCA (SAE-J537)
 - 11% increase in t_{6V}
 - Improved power performance (V_{30s})
 - Water Consumption (EN 50342-1)
 - Maintained W3 rating (-1.2% reduction)
- Results duplicated in additional models, inc. L1



MOLECULAR REBAR® Products for:

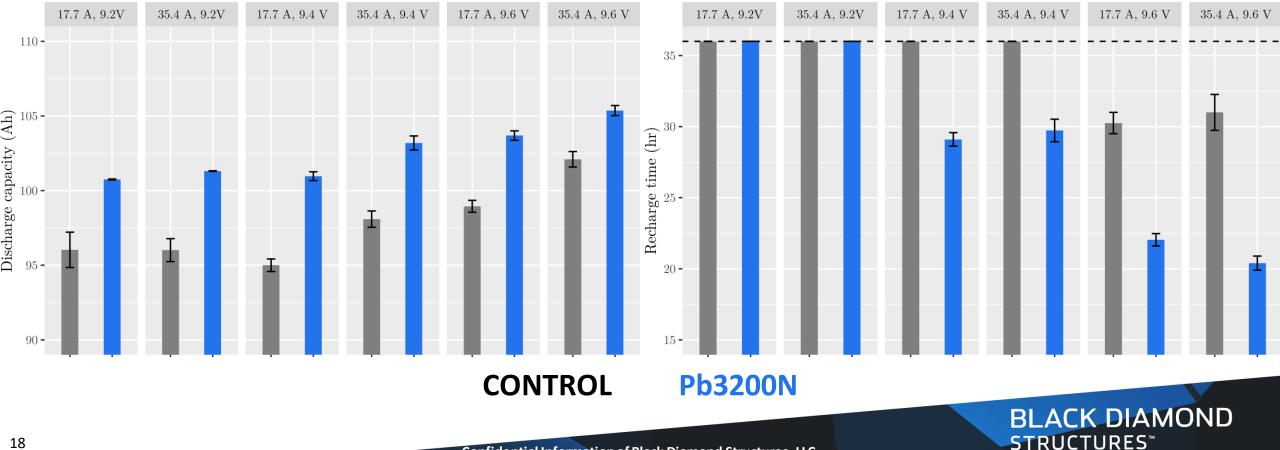
DEEP CYCLE AND TRACTION BATTERIES



Pb3200N Gives Faster Charge Recovery in 8V GC8

- ~3-4% higher capacity
 - Initially (i.e., improved formation)
 - Throughout (i.e., consistent performance)

- Up to 30% reduced charge time to 110% Ah-return
 - Over application-relevant charging voltages and currents

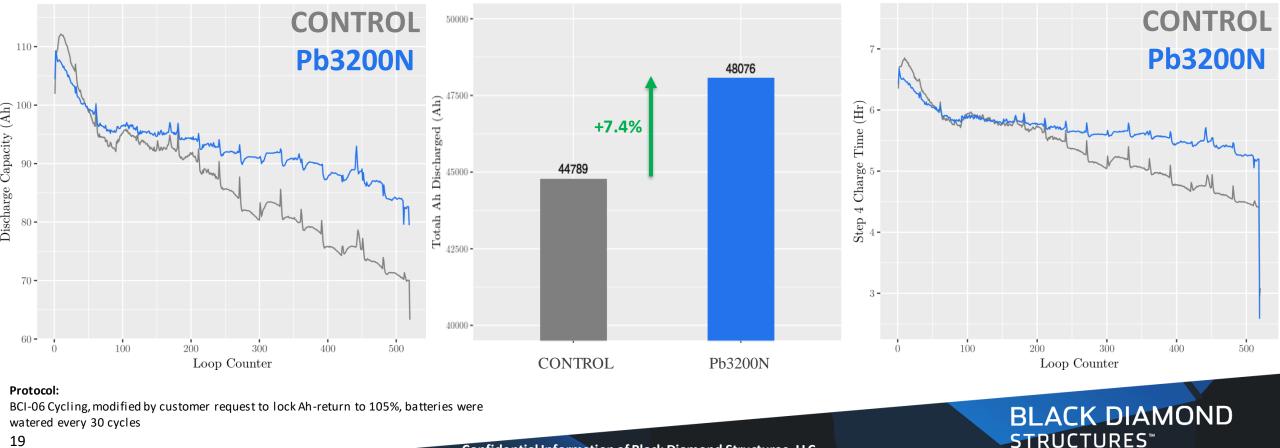


Pb3200N Improves Performance Consistency

~15% higher Capacity for >200 cycles

- 5% more Ah-input in <2% longer recharge time
- 7.4% higher discharge throughput over this period

- **10-20%** longer time spent in constant-current charge
 - Lower resistance, decreased charging voltage
 - Indicates improved health of battery

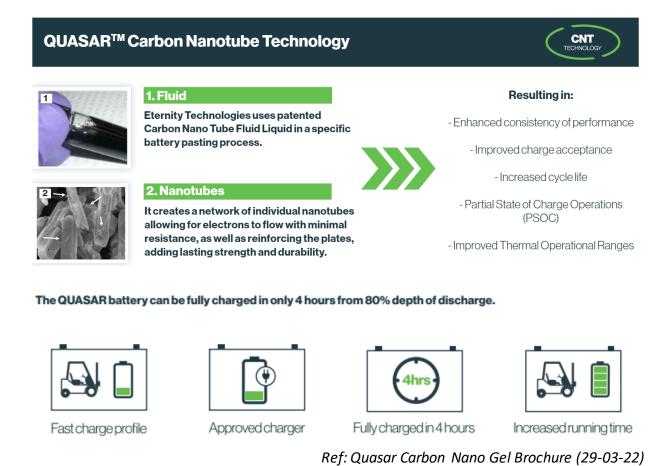


World's Leading Traction Designs Use MR Products



• In advanced designs, MOLECULAR REBAR[®]:

- Increases the negative plates fast charge capability
- Reinforces active materials
- Provides consistent capacity return
- Black Diamond Structures was pleased to support Eternity technologies with the material they needed to build their next generation traction product
- Following our Collaborative Approach, we provided nanomaterial implementation support, materials analysis reports, and electrical testing



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Conclusions

• MOLECULAR REBAR[®] will be a fundamental component in Auxiliary Batteries for eVehicle applications

- Our products provides excellent performance in EFB / VRLA designs, much of which translates to AUX application needs
- We are here to help overcome your challenges, as OEM and CENELEC/IEC specifications begin to finalize
- Our collaborative approach, exemplified by AutoX / Willard, permits our customers to reach their goals fast
 - Market-leading DCA performance in a South African market study, with no detriment to CCA or H₂O consumption
 - NAM re-optimization with MOLECULAR REBAR[®] can offset the need for high carbon usage, or eliminate it
- MOLECULAR REBAR[®] is found in Eternity Technology's most advanced traction cell designs
 - Our material provides fast charge and active material durability in some of the world's most advanced batteries
 - Improved charge return in BCIS-06 and extended constant-current charging can be achieved in Golf Cart batteries

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THANK YOU FOR YOUR TIME!

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